

Operating Activities in FY2016

1. Sales and Ordinary profit

The total sales in FY2016 reached to 7,568 mil. JPY, increased by 150 mil. JPY, due to the rise in the number of use of the Basic Service.

And the ordinary profit jumped, from the previous year, to 1,605 mil. JPY, increased by 584 mil. JPY owing to decrease in the cost of sales.

2. Credit Information held by CIC

The amount of credit information held by CIC reached, at the end of FY 2016 (as of March 20, 2017), to 746.11 mil. records, increased by 31.76 mil. records (+4.4% from the previous year).

In this database, the amount of the Credit Information was 697.52 mil. records (+4.5% from the previous year) and continues to increase.

The amount of the Delinquent Information was 16.03 mil. records (+5.5% from the previous year) and accounts for 2.2% of the Credit Information.

3. Number of Credit Information Inquiries

The number of credit information inquiries (the Basic Service) by the member companies was 206.34 mil. records, increased by 6.72 mil. records (+3.3% the previous year). In addition, the number of inquiries for the additional services was 47.12 mil. records, increased by 5.02 mil. records (+11.9% the previous year).

In contrast, the number of the FINE (Financial Information Network) inquiry through the credit information exchange network between the designated credit information agencies prescribed by the Money Lending Business Act continued to incline to 29.82mil. records (+4.2% from the previous year).

The number of the CRIN (CRedit Information Network) inquiry through the credit information exchange network with other credit information agencies also increased from the previous year to 6.41 mil. records (+5.2% from the previous year) .

Financial Conditions

1. Change in Business Results and Assets

(In millions of JPY)

	FY2013	FY2014	FY2015	FY2016
Sales	7,559	7,360	7,410	7,568
Ordinary profit	826	714	1,021	1,605
Net profit	494	423	663	1,108
Total assets	10,911	10,648	11,373	12,079
Equity	8,792	8,533	9,529	10,196

Note: The total assets and the equity of FY2015 include the treasury stock (-142.92 mil. JPY) and FY2016 include the treasury stock (-368.22 mil. JPY).

2. Summary of Balance Sheet

March 31, 2017

(In millions of JPY)

Assets			Liabilities	
Current assets		6,022	Current liabilities	1,286
Tangible fixed assets	2,436		Fixed liabilities	595
Intangible fixed assets	3,234			
Investments and Other assets	385		Total liabilities	1,882
Fixed assets		6,056	Equity	
			Capital	500
			Capital surplus	29
			Retained earnings	10,035
			Treasury stock	△368
			Total equity	10,196
Total assets		12,079	Total liabilities and equity	12,079

3. Summary of Income Statement

Fiscal year ended March 31, 2017

(In millions of JPY)

Net sales	7,568
Operating expenses	6,007
Operating income	1,560
Ordinary profit	1,605
Net profit	1,108

Results of Business

1. Credit Information held by CIC

(In millions)

	FY2013	FY2014	FY2015	FY2016
Credit information	605.97	635.35	667.13	697.52
Delinquent information	14.61	14.68	15.19	16.03
Application information	44.64	46.72	47.19	48.56
Reference material	0.01	0.01	0.02	0.02
Total	650.63	682.09	714.34	746.11

2. Number of Credit Information Inquiries

(In millions)

	FY2013	FY2014	FY2015	FY2016
Basic Services (Credit inquiry)	186.98	190.39	199.62	206.34
Other services	13.85	19.48	42.09	47.12
FINE (*1)	31.71	30.67	28.61	29.82
CRIN (*2)	7.40	6.43	6.09	6.41
Total	239.95	246.98	276.43	289.72

*1 : CIC exchanges the personal credit information such as outstanding balances with Japan Credit Information Reference Center Corp. (JICC), prescribed by the Money Lending Business Act.

*2 : CIC exchanges the derogatory (delinquent) information with the Personal Credit Information Center of Japanese Bankers Association and Japan Credit Information Reference Center Corp. (JICC).